

**CITY OF LOCKPORT**  
**CORPORATION PROCEEDINGS**

Lockport Municipal Building

Special Meeting  
Official Record

December 19, 2022  
6:30 P.M.

A Special Meeting was called by Mayor Michelle M. Roman relative to ambulance service.

Mayor Michelle M. Roman called the meeting to order.

**ROLL CALL**

The following Common Council members answered the roll call:

Aldermen Barnard, Beakman, Devine, Fogle, Kantor, and Pasceri.

**121922.1**

By Alderman Beakman:

Resolved, that the Rules and Orders of the Common Council be and the same are hereby waived for this meeting.

Seconded by Alderman \_\_\_\_\_ and adopted. Ayes \_\_\_\_\_.

**121922.2**

By Alderman Beakman:

Whereas: The City of Lockport is a member of the Niagara County Emergency Services Mutual Aid Plan; and

Whereas, the private ambulance service that has operated within the City of Lockport has provided the City with notice that it will not be able to operate in the City fully effective February 1, 2023; and

Whereas, in conjunction with the private ambulance service, the City of Lockport has utilized said mutual aid agreements with various local fire companies in the County, and the City's need has far exceeded the local volunteer fire companies' ability to provide service to the City, which is a detriment to the citizens and visitors of the City of Lockport; and

Whereas, the City of Lockport Common Council hired Freed Maxick to perform an Audit on Ambulance Service which concluded that a City run ambulance service could operate at a long term non-net loss for the City; and

Whereas, the Mayor appointed an ad hoc committee entitled the City of Lockport Ambulance Advisory Board that studied the need and implementation for City Fire Department operated ambulances; and

Whereas, the City of Lockport Ambulance Advisory Board recommended the City begin operating a Fire Department operated ambulance service within the City; and

NOW, THEREFORE, BE IT RESOLVED THAT:

- (1) The Lockport Fire Department shall make the two ambulances in the LFD's possession fully operational, including any necessary funding for the required equipment for same, required licensing and insurance;
- (2) The City shall immediately apply for a Certificate of Need for Ambulance Services; and
- (3) The City shall commence appropriate negotiations for reimbursements and billing for ambulance services and care with appropriate insurance providers.

NOW, THEREFORE, BE IT RESOLVED THAT THE FY 2023 GENERAL FUND BUDGET IS AMENDED AS FOLLOWS:

**Revenue**

**Increase**

A.3410.31640	Ambulance Charges	\$750,107
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**Expenditures**

**Decrease**

A.1900.54775	Contingency	\$11,958
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**Increase**

A.3410.51010	Full Time Wages	\$46,603
A.3410.51100	Overtime	\$114,093
A.3410.58010	FICA	\$12,293
A.3410.58050	Retirement	\$39,354
A.3410.58040	Medical Insurance	\$20,954
A.3410.58020	Workers Compensation	\$3,586
A.3410.54055	Professional Services	\$178,219
A.1900.54076	Gasoline, Oil, and Fuel	\$80,000
A.1640.54300	Vehicle Maintenance	\$17,500
A.1900.54070	Insurance	\$2,620
A.3410.54115	Computer Software	\$8,100
A.3410.54515	Special Supplies	\$99,000
A.3410.54085	Clothing and Uniform	\$16,380
A.3410.54050	Equipment Maintenance	\$20,306
A.3410.52030	Motor Vehicle Equipment	\$103,057

NOW, THEREFORE, BE IT RESOLVED THAT THE MAYOR IS AUTHORIZED TO ENTER INTO A PURCHASING AGREEMENT WITH STRYKER FOR TWO POWERED LIFTS AND A YEAR OF ANNUAL MAINTENANCE UNDER FSS (FEDERAL SUPPLY SCHEDULE) CONTRACT NUMBER 36F79721D0021 FOR A TOTAL OF \$121,362.12

Seconded by Alderman \_\_\_\_\_ and adopted. Ayes \_\_\_\_\_.

**121922.3**

By Alderman\_\_\_\_\_:

Whereas the City of Lockport would like to ensure the continuity of quality of ambulance service;

Whereas Twin City Ambulance (TCA) submitted a notice of intent to cease services on December 6, 2022 as the primary ambulance service for the City of Lockport effective January 31, 2023 at 11:59 pm; and

Whereas the Common Council requested a Request for Proposal (RFP) from ambulance service providers to be submitted by April 29, 2022; and

Whereas Mercy Flight EMS had the sole proposal submitted on May 2, 2022 for three options for ambulance service. Delay in submission was due to a tragic event which allowed for a grace period; and

Whereas Mercy Flight EMS submitted an updated proposal on September 27, 2022 for Basic Life Support (BLS) for one ambulance 24-hours and a second 12-hours for a total of \$100,000 per year. On December 13, 2022, Mercy Flight EMS submitted a proposal to include five (5) proposals to include additional options and updated costs.

Whereas the Lockport Fire Department (LFD) employee contract requires that all firefighters are to obtain paramedic certification by their second anniversary with yearly monetary compensation (stipend) after completion of certification and

Whereas the LFD currently has over thirty qualified paramedics that are performing ALS services by responding to emergency calls with a fly car. LFD paramedics accompany BLS ambulance on transport calls and would be able to continue this practice with the Mercy Flight EMS; and

Whereas Mercy Flight EMS is already providing services in the City of Lockport and is ready to provide said service;

Now therefore be it resolved that Mayor Roman is hereby authorized and directed to execute a one (1) year contract with Mercy Flight Inc, Flying Tigers Airport, 100 Amherst Villa Road, Buffalo, NY 14225 for \$190,000 per year for one 24-hour BLS and one 16 hour BLS for the City of Lockport.

Now therefore be it resolved that the FY 2023 General Fund budget is hereby amended as follows:

**Expenditures**

**Decrease**

A.1900.54775	Contingency	\$317,856
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**Increase**

A.3410.51100	Overtime	\$57,047
A.1900.54076	Gasoline, Oil, and Fuel	\$15,000

A.1900.54070	Insurance	\$2,620
A.1640.54300	Vehicle Maintenance	\$5,000
A.3410.54515	Supplies	\$25,000
A.3410.54055	Professional Services	\$190,000
A.3410.58010	FICA	\$4,365
A.3410.58050	Retirement	\$18,825

Seconded by Alderman \_\_\_\_\_ and adopted. Ayes \_\_\_\_\_.

**121922.4**

**ADJOURNMENT**

At \_\_\_\_\_ P.M. Alderman Beakman moved the Common Council be adjourned until 6:30 P.M., Wednesday, January 11, 2023.

Seconded by Alderman \_\_\_\_\_ and adopted. Ayes \_\_\_\_\_.

SARAH K. LANZO  
City Clerk

**Property Tax Impact Comparison**

Year	City Assessed Value	City Assessed Value Growth	City Levy	City Levy Growth	City Tax Rate per Thousands	City Tax Rate Growth
2010	\$ 634,795,119	0.00%	\$ 10,118,429		\$ 15.9397	
2011	\$ 635,768,759	0.15%	\$ 9,693,899	-4.20%	\$ 15.2475	-4.34%
2012	\$ 717,689,819	12.89%	\$ 10,570,790	9.05%	\$ 14.7289	-3.40%
2013	\$ 710,182,939	-1.05%	\$ 10,460,506	-1.04%	\$ 14.7293	0.00%
2014	\$ 706,713,146	-0.49%	\$ 10,648,259	1.79%	\$ 15.0673	2.29%
2015	\$ 704,494,966	-0.31%	\$ 11,711,243	9.98%	\$ 16.6236	10.33%
2016	\$ 701,588,943	-0.41%	\$ 11,923,013	1.81%	\$ 16.9943	2.23%
2017	\$ 698,799,455	-0.40%	\$ 12,173,502	2.10%	\$ 17.4206	2.51%
2018	\$ 700,508,192	0.24%	\$ 12,400,830	1.87%	\$ 17.7026	1.62%
2019	\$ 700,156,667	-0.05%	\$ 12,671,920	2.19%	\$ 18.0987	2.24%
2020	\$ 698,764,513	-0.20%	\$ 13,044,256	2.94%	\$ 18.6676	3.14%
2021	\$ 694,776,851	-0.57%	\$ 12,974,816	-0.53%	\$ 18.6748	0.04%
2022	\$ 695,217,910	0.06%	\$ 13,112,349	1.06%	\$ 18.8608	1.00%
2023	<b>\$ 1,167,997,805</b>	<b>68.00%</b>	<b>\$ 13,283,557</b>	<b>1.31%</b>	<b>\$ 11.37293</b>	<b>-39.70%</b>
Mercy In-House 2024	<b>\$ 1,167,997,805</b>	<b>0.00%</b>	<b>\$ 13,601,413</b>	<b>2.39%</b>	<b>\$ 11.64507</b>	<b>2.39%</b>
2024	<b>\$ 1,167,997,805</b>	<b>0.00%</b>	<b>\$ 13,295,515</b>	<b>0.09%</b>	<b>\$ 11.38317</b>	<b>0.09%</b>

*\*2024 is Assuming Assessed Values Remain Identical to FY 2023.*

# Financial Performance Scenario for 2 Rigs

<b>Scenario 1:</b> <b>(Use the existing 2 ambulances and staff 24/7)</b>			
	<b>Expected Case</b> <b>50%+ Likely</b>	<b>Best Case</b> <b>&lt; 25% Likely</b>	<b>Worst Case</b> <b>&gt; 25% Likley</b>
<b>Annual Revenues</b>	\$ 750,107	\$ 843,870	\$ 656,344
<b>Annual Expenses - Yr 1</b>	\$ 761,112	\$ 719,065	\$ 910,579
<b>Annual Expenses - Yr 2</b>	\$ 723,324	\$ 681,695	\$ 872,970
<b>Annual Expenses - Yr 3</b>	\$ 742,724	\$ 699,972	\$ 895,113
<b>Annual Expenses - Yr 4</b>	\$ 762,843	\$ 718,926	\$ 918,040
<b>Year 1 Profit (Loss)</b>	\$ (11,005)	\$ 124,805	\$ (254,235)
<b>Year 2 Profit (Loss)</b>	\$ 26,783	\$ 162,176	\$ (216,626)
<b>Year 3 Profit (Loss)</b>	\$ 7,383	\$ 143,898	\$ (238,769)
<b>Year 4 Profit (Loss)</b>	\$ (12,736)	\$ 124,944	\$ (261,696)
<b>Cumulative Profit (Loss)</b>	<b>\$ 10,425</b>	<b>\$ 555,824</b>	<b>\$ (971,326)</b>



## Addenda to Proposal for Ambulance Service for the City of Lockport

December 14, 2022

Mercy Flight Inc. d/b/a Mercy Flight EMS "Mercy" is the provider of ground ambulance service in parts of Niagara County, Erie County and all of Genesee County. Mercy holds a current and valid operating certificate to provide ambulance service throughout all of Niagara County.

Mercy would like to submit the following addenda to the proposal submitted 12/12/2022 in response to your inquiry for service.

### Option 6:

Mercy will supply one 24 hour BLS ambulance and one 16 hour BLS ambulance dedicated to the City of Lockport. The City of Lockport will provide their paramedics to accompany Mercy's BLS crews for all ALS transports.

Provided the City of Lockport does not request ALS reimbursement when their paramedics accompany Mercy BLS crews with ALS patients the cost to provide the ambulance service as described will be \$190,000.00 per year.

### Mercy Contract Option Long Term Costs

<b>Annual Revenues</b>	\$	-
<b>Annual Expenditures Yr 1</b>	\$	317,856
<b>Annual Expenditures Yr 2</b>	\$	317,856
<b>Annual Expenditures Yr 3</b>	\$	317,856
<b>Annual Expenditures Yr 4</b>	\$	317,856
<b>Year 1 Profit (Loss)</b>	\$	(317,856)
<b>Year 2 Profit (Loss)</b>	\$	(317,856)
<b>Year 3 Profit (Loss)</b>	\$	(317,856)
<b>Year 4 Profit (Loss)</b>	\$	(317,856)
<b>Cumulative Profit</b>	\$	(1,271,424)

\*Year 2 to 4 expenditures assume that annual contract with Mercy has no cost increase.